



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

KOMPANIONS **Campus Recruitment - 2019 Passing Out Batch**

ONLY FOR UNPLACED STUDENTS

Company	KOMPANIONS		
Batch	2019 Passing Out Batch		
Joining	IMMEDIATE		
Job Title	Business Development Associate		
Eligible Degrees	B.Tech /MBA		
Eligible Branches	All Branches		
Eligibility Criteria	10 th	-	60 % Criteria
	12 th	-	60 % Criteria
	Graduation	-	60 % Criteria
	Post-Graduation	-	60 % Criteria
Location	Gurgaon / Mohali / Jaipur		
Compensation (CTC)	INR 3.6 LPA		
Roles & Responsibilities	<ul style="list-style-type: none">• Act as a consultant to the client and offering them recommended services and solutions• Relationship building and after sales support• Fix appointments for products demos with clients followed by mailing them presentation• Handle inbound prospect calls and convert them into sales• Solve queries via inbound emails/calls to reduce friction in usage• Update product knowledge on an ongoing basis• Handle complaints and provide appropriate solutions and alternatives in a timely fashion• Protect organization's value by keeping the information confidential• Understand customer needs• Communicate with internal stakeholders the periodic progress of the business		
Skills Required	<ul style="list-style-type: none">• Strong communication & interpersonal skills• Ability to handle pressure and meet deadlines• Attention to detail• Excellent time management skills		
How to Apply?	Interested and eligible students need to apply on the link given below latest by 18th June 2019 by 6:00 PM		

	Click here to apply Late entries will be automatically deleted.
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My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor